

Jamie Goettler

Chief Revenue Officer at BTX Precision

As Chief Revenue Officer, Jamie directs BTX Precision's revenue function through strategic direction, leadership, and support of all BTX Business Unit teams. BTX Precision is a private equity sponsored precision manufacturing platform focused squarely on the corners of the supply chain which demand the most sophisticated and capable development and production partners.



Prior to joining BTX Precision, Jamie enjoyed a 23-year career at MSC Industrial Supply and led their metalworking business and innovation efforts in a variety of different roles and associated responsibilities. While at MSC he focused on the competitiveness, productivity and health of the American manufacturing base through the creation, development, and deployment of industry-relevant technologies. In January 2019, Jamie was awarded a patent related for MSC's Cost Savings Documentation mechanism and process. In October 2020, Jamie led the market introduction of MSC MillMax®. This technology earned the prestigious international R&D 100 award and was soon followed by an ISA Innovation Award.

In 2023, Jamie earned a second patent associated with determining cutting tool and supply chain requirements associated with specific machine tool performance and dynamics. He has been published in a variety of industry outlets such as Modern Machine Shop, Advanced Manufacturing, Cutting Tool Engineering and Modern Distribution Management. He's performed speaking engagements regarding how to overcome the Manufacturing Skills Gap at IMTS, NTMA events, and other forums. Jamie's a graduate of the University of Pittsburgh, where he earned a degree in Rhetoric and Communication while playing varsity baseball.